



Contact: Ernie Chappell
echappell@efcsystems.com
615-864-8501

Contact: Rebecca Lentz
rklentz@landolakes.com
651-375-5949

Land O'Lakes, Inc. Invests in EFC Systems, Inc. and ERP Solution

New relationship focuses on bringing advanced
technology solutions to agricultural retailers

ARDEN HILLS, Minn. and BRENTWOOD, TN (6/9/2017) – Land O'Lakes, Inc. has made a minority equity investment in EFC Systems, Inc., an ERP (Enterprise Resource Planning) and Precision solution provider for the agricultural retail and distribution marketplace headquartered in Brentwood, Tennessee.

“Advanced technology solutions are critical for not only helping our ag retail owners improve their operations but in connecting them to the advanced technology tools available through our crop inputs and insights business, WinField United, as well as Land O'Lakes SUSTAIN,” says Chris Policinski, president and CEO of Land O'Lakes, Inc. “With this investment, we look forward to working with EFC Systems to further develop advanced technology solutions that help agricultural retailers compete and remain relevant in an era of industry consolidation. This investment reflects an expansion of our suite of tools for our members. Our success depends on their success.”

Through this expanded relationship, Land O'Lakes and EFC Systems will work together to bring advanced technologies to the Ag Retail marketplace.

“With Land O'Lakes' engagement, we gain a partner in evolving our tools and capacity to continue investing in new modules and solutions that are critical to agricultural retailers' future relevancy and success with their growers,” says Ernie Chappell, CEO of EFC Systems, Inc. “We have an aligned vision of advancing the technology platforms of retailers.”

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About Land O'Lakes, Inc.

Land O'Lakes, Inc., one of America's premier agribusiness and food companies, is a member-owned cooperative with industry-leading operations that span the spectrum from agricultural production to consumer foods. With 2016 annual sales of \$13 billion, Land O'Lakes is one of the nation's largest cooperatives, ranking 215 on the Fortune 500. Building on a legacy of more than 95 years of operation, Land O'Lakes today operates some of the most respected brands in agribusiness and food production including LAND O LAKES® Dairy Foods, Purina Animal Nutrition and WinField® United and Land O'Lakes SUSTAIN™. The company does business in all 50 states and more than 60 countries. Land O'Lakes, Inc. corporate headquarters are located in Arden Hills, Minn.

About EFC Systems, Inc

EFC Systems, Inc delivers comprehensive technology solutions to agricultural retailers both for ERP (Enterprise Resource Planning) as well as Precision / Field Data Management. EFC Systems supports advanced farming practices and enables seamless data connectivity among growers and their agricultural service providers. The company is 29 years old with over 25 years of experience serving agribusiness. The company does business in 47 states as well as Canada. EFC Systems, Inc corporate headquarters are located in Brentwood, Tennessee.