



Land O'Lakes, Inc. is uniquely positioned to address the challenges and seize the opportunities of a growing global population. Our end-to-end view of agriculture and farmer ownership set us and our members apart and provide a competitive advantage over a wave of new competitors. Together we look to the future with an unwavering commitment to feeding the plants, animals and people of our ever-changing planet.

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**\$13B** NET SALES

2,259

DAIRY PRODUCERS

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1,273

AG PRODUCERS

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799

CO-OP MEMBERS

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4,331

*Total membership*

**10,000**  
EMPLOYEES

**\$161M**  
CASH RETURNED  
TO MEMBERS

**\$308M**  
NET EARNINGS

Our businesses span a unique, end-to-end view of agriculture.



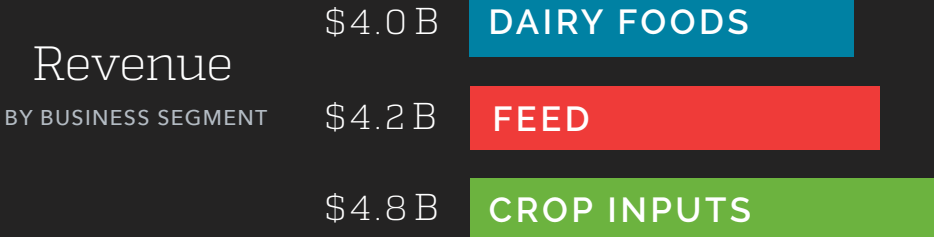
Makers of the LAND O LAKES brand – an icon in our nation's kitchens and restaurants, and key supplier to food manufacturers.



A leading feed brand in the United States for horses, cattle, poultry, zoo and wildlife.



A leading provider of agricultural seed, crop protection products and agricultural insights in the United States.



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