

Senior Leader | Training & Development Offerings

Financial Impact of Business Decisions (1 Day)

Management teams make a variety of decisions that impact the financial performance of the organization. Managers need to understand how their decisions not only impact their department performance, but how they affect the profitability, cash flow and stakeholder value of the organization as a whole.

INTENDED AUDIENCE

Mid-and senior-level managers who need better tools to help them understand and anticipate the impact of their decisions on key financial measures for the cooperatives.

DURATION

1 day

WHAT MANAGERS WILL LEARN

Financial Impact of Business Decisions is a highly engaging session that provides managers with practical tools for evaluating the impact of a decision on their organization's key financial measures. The decision can be a pending, possible course of action or a decision already made. Significant emphasis will be placed on key operational levers that impact a cooperative's overall performance including profit margins, asset utilization and long-term success.

As a result of attending this session, leaders will be better able to:

- Understand key finance and accounting principles
- Interpret financial statements including Profit and Loss, Cash Flow and Balance Sheet
- Evaluate key operational activities that drive financial performance
- Apply tools to evaluate a variety of initiatives and investments
- Use financial analysis tools such as IRR (Internal Rate of Return) and NPV (Net Present Value) for decision making

TO REGISTER

To register for this program e-mail BDTraining@landolakes.com or call 1-800-328-1341.

QUESTIONS

Contact your Business Development Manager.

FINANCIAL IMPACT MODEL



AGENDA FOR FINANCIAL IMPACT OF BUSINESS DECISIONS

A.M. Program Introduction and Welcome

**Financial Statements -
Income, Balance Sheet, Cash Flow**

**Performance Drivers that Impact
Financial Results**

**Linking Decisions and Practices
to Financial Performance**

Impact of Common Decisions

P.M. Opportunity Analysis - Exploring Options

**Investments -
Analysis for Best Results (Three Scenarios)**

Key Driver Ratios and Comparisons